# Social Finance in Canada

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#### Introduction

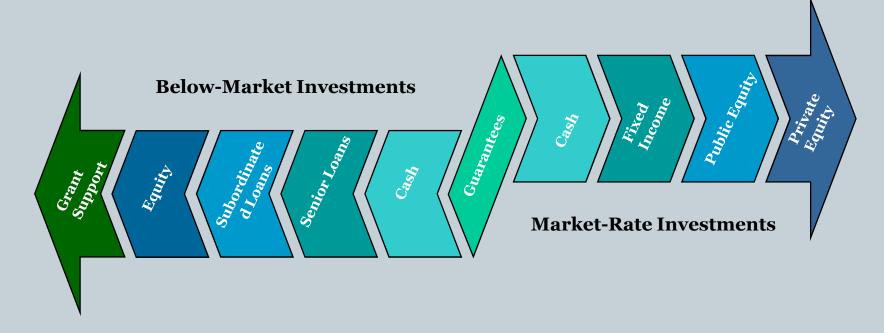
- What is Social Finance?
- Understanding the Blended Value Proposition
- Canada's Social Finance Landscape
- Emerging Investment Opportunities
- Moving Social Finance Forward

### What is Blended Value?

"The Blended Value Proposition states is that all organizations, whether for-profit or not, create value that consists of economic, social and environmental value components and that investors (whether market-rate, charitable or some mix of the two) simultaneously generate all three forms of value through providing capital to organizations."

Jed Emerson

## Social Finance Continuum



Source: F.B. Heron Foundation

# Canada's Social Finance Landscape

- Government
- Philanthropy
- Community Development Finance
- Social Enterprise
- Green Investors

# **Emerging Opportunities**

- Engaging institutional investors
- Utilizing foundation assets
- Creating new financial vehicles
- Enabling government legislation
- Developing social metrics

## Moving Forward

- Mapping supply, demand, intermediaries
- Commonly-understood language
- Align demand and supply
- Creativity around financial vehicles
- Absorptive capacity of social enterprise
- Use the current crisis as an opportunity

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